Phil Randazzo & Seaway wine trail: Hi Chrislyn We are here with 7 winery owners from Northern New York Tim Rehbein: should have 3 tonight John Sinnott: John Sinnott Ida Grove Iowa Kim Orth: Kim Orth, Nauvoo, IL Michael Richardson: <-- Grand Isle VT David Elshoff: David Elshoff Morice.MI Marvin Seppanen: Marv Seppanen in sunny Winona MN Tim Rehbein: don't you mean NM which is new mexico? Christine Makris: Hello Michael from Grand Isle....we're in Reading, VT Christine Makris: Are you a vineyard? Michael Richardson: Hello Christine, have 570 vines... Michael Richardson: just started a small area last year Christine Makris: wonderful! we have ~870 vines Christine Makris: have you reached out to any others in VT? Michael Richardson: I work with Bob and East Shore Vineyard Michael Richardson: He's been making wine for a while and will be buying from me Christine Makris: I'm well acquainted with Bob! Michael Richardson: He's a great guy and has really helped me. Jeff Pankow: In Illinois, the liquor distributors have a strong lobby which controls to a certain extent the legislation affecting our young industry. Christine Makris: Indeed! I've stepped in as President Elect of VGWC when Bob stepped down

Christine Makris: You might think of jumping on the list serve for the Council to connect with others in the state

Michael Richardson: Ah, congratulatons. I hope to be more involved. This year is a off year but I should be able to grow next year and beyond.

Christine Makris: Thanks...good luck

Tim Rehbein: For leakage, if a winery in wisconsin buys bottles from a company in Minn, it is state to state leadkage, but not "cold climate wine industry leaakage. Will we be able to get this from the survey?

Phil Randazzo & Seaway wine trail: Bill, what are some examples of how we can leverage the tourist effect in our local markets

Marvin Seppanen: Like your GRRWT map. It has been a great success

Tim Rehbein: Upper Mississippi River Valley AVA

Phil Randazzo & Seaway wine trail: converting beer drinkers one day at a time since 2009

Chrislyn Particka: Haha!

Tim Rehbein: Vernon County Wisc is a grape cluster

Tim Martinson: Jefferson Co is turning into a cluster

Phil Randazzo & Seaway wine trail: it is a cluster of sorts

Tim Rehbein: Local B and B' can send you business

Linda Jones: Great webinar everyone! Looking forward to involvement in this project

Dan McCole: Thanks Linda.

Tim Martinson: Thanks again Dan and Bill.

Scott Andrzejczak: Thank you

Jim Granzotto: Thank you