

Appendix D: Industry Letters of support

The following organizations provided the Northern Grapes project with letters of support and interest in this project (letters are attached):

Organization	Members	Wineries	Vineyards
Connecticut Vineyard and Winery Association	23	23	23
Iowa Wine Growers Association	200	44	150
Western Iowa Grape Growers Association	85	15	52
Illinois Grape Growers and Vintners Association*	350	96	300
Northern Illinois Wine Growers	50	27	27
Scenic Rivers Grape and Wine Association (Iowa and Illinois)	25	7	10
Massachusetts Farm Wineries and Growers Association	26		
Michigan Grape and Wine Industry Council*		79	120
Minnesota Grape Growers Association***	750	100	500
Nebraska Winery and Grape Growers Association	160	23	50
New Hampshire Winery Association	60	27	27
New York Wine and Grape Foundation*	288	139	108
Upper Hudson Valley Wine and Grape Association	12	10	7
Lake Champlain Wines	39	5	12
Northern New York Wine Grape Growers	50	5	40
Pennsylvania Association of Winegrowers*	84		50
Sugar Hollow Vineyards (Pennsylvania)**	1		1
South Dakota Specialty Producers Association	60	13	25
Vermont Grape and Wine Council	31	27	
Wisconsin Grape Growers Association	125		125
Totals	2419	640	1627

* Includes producers in warmer regions with other cultivars

** Single grower in north central Pennsylvania

*** Membership drawn from several states and may overlap with other organizations.



Connecticut Vineyard and Winery Association

195 Farmington Ave., Suite 200 · Farmington, CT 06032 · 860 677 5467 · Fax 860 677 8418 · www.ctwine.com

December 17, 2010

Dr. Tim Martinson
Senior Extension Associate
Dept. of Horticulture
Cornell University
630 West North Street
Geneva NY 14456

Re: Support for SCRI Coordinated Agriculture Project entitled *Northern grapes: Integrating viticulture, winemaking, and marketing of new cold-hardy cultivars supporting new and growing rural wineries.*

Dear Dr. Martinson:

Our organization, the Connecticut Vineyard and Winery Association has twenty three members, representing twenty three wineries and commercial vineyards in Connecticut.

We are writing to indicate our support as an organization for the project entitled *Northern grapes: Integrating viticulture, winemaking, and marketing of new cold-hardy cultivars supporting new and growing rural wineries.*

We endorse the comprehensive approach to the key grape-growing, winemaking, and marketing issues our members face, and are impressed by the team of research and extension personnel that has been assembled. This project will give us access to a wide range of expertise, and will address key issues that were identified in the stakeholder meetings at Vermont last winter.

We look forward to being partners with you on this project and benefitting greatly from the research and education that will come out of it.

Sincerely,

Jamie Jones

President, Connecticut Vineyard and Winery Association



IOWA WINE
GROWERS
ASSOCIATION

December 13, 2010

Dr. Tim Martinson, Senior Extension Associate
Dept. of Horticulture
Cornell University
630 West North Street
Geneva, NY 14456

Re: Support for SCRI Coordinated Agriculture Project entitled *Northern grapes: Integrating viticulture, winemaking, and marketing of new cold-hardy cultivars supporting new and growing rural wineries.*

Dear Dr. Martinson:

Our organization, the Iowa Wine Growers Association, has close to 200 members, representing 44 wineries and 150 commercial vineyards in four states.

We are writing to indicate our support as an organization for the project entitled *Northern grapes: Integrating viticulture, winemaking, and marketing of new cold-hardy cultivars supporting new and growing rural wineries.*

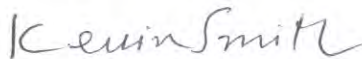
We endorse the comprehensive approach to the key grape-growing, winemaking, and marketing issues our members face, and are impressed by the team of research and extension personnel that has been assembled. This project will give us access to a wide range of expertise, and will address key issues that were identified in the stakeholder meetings at (Vermont, MN) last winter.

We look forward to being partners with you on this project and benefitting greatly from the research and education that will come out of it.

We will also be willing to designate several wineries to participate in marketing research surveys in order to develop marketing strategy for cold climate wines.

IWGA has actively provided input in developing this research proposal and we will be happy to designate some of our members to serve as advisors on 'Project Planning and Coordination Committee.' "

Sincerely,



Kevin Smith, President





7 December 2010

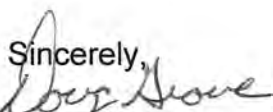
Dear Dr. Martinson:

Our organization, Western Iowa Grape Growers Association has 85 members, representing 15 wineries and 52 commercial vineyards in the Loess Hills of Western Iowa and Eastern Nebraska.

We are writing to indicate our organization's strong support for the project entitled Northern Grapes: Integrating viticulture, winemaking, and marketing of new cold-hardy cultivars supporting new and growing rural wineries.

We endorse the comprehensive approach to the key grape-growing, winemaking, and marketing issues our members face, and are impressed by the team of research and extension personnel that has been assembled. This project will give us access to a wide range of expertise, and will address key issues that were identified in the stakeholder meetings at Vermont, MN last winter.

We look forward to being partners with you on this project and benefiting greatly from the research and education that will come out of it.

Sincerely,

Doug Grave

Doug Grave
President, Western Iowa Grape Growers Assn
60373 Kidd Road
Glenwood, IA 51534
Phone: 402-618-3640
Email: dcgrave@yahoo.com

ILLINOIS GRAPE GROWERS & VINTNERS ASSOCIATION

U of I Extension Building #30

P.O. Box 8199

Springfield, IL 62791

www.illinoiswine.com

December 10, 2010

Dr. Tim Martinson
Senior Extension Associate
Dept. of Horticulture
Cornell University
630 West North Street
Geneva NY 14456

Re: Support for SCRI Coordinated Agriculture Project entitled *Northern grapes: Integrating viticulture, winemaking, and marketing of new cold-hardy cultivars supporting new and growing rural wineries.*

Dear Dr. Martinson:

Our organization, Illinois Grape Growers and Vintners Association has over 350 members, representing 96 wineries and 300 commercial vineyards in Illinois.

We are writing to indicate our support as an organization for the project entitled *Northern grapes: Integrating viticulture, winemaking, and marketing of new cold-hardy cultivars supporting new and growing rural wineries.*

We endorse the comprehensive approach to the key grape-growing, winemaking, and marketing issues our members face, and are impressed by the team of research and extension personnel that has been assembled. This project will give us access to a wide range of expertise, and will address key issues that were identified in the stakeholder meetings last winter.

We look forward to being partners with you on this project and benefitting greatly from the research and education that will come out of it.

Sincerely,



Megan Pressnall
Director, External Relations

cc: Robert Hall
President

Northern Illinois Wine Growers
430 S. Pilot Knob Rd.
Galena, IL 61036

December 9, 2010

Dr. Tim Martinson
Senior Extension Associate
Dept. of Horticulture
Cornell University
630 West North Street
Geneva NY 14456

Re: Support for SCRI Coordinated Agriculture Project entitled *Northern grapes: Integrating viticulture, winemaking, and marketing of new cold-hardy cultivars supporting new and growing rural wineries.*

Dear Dr. Martinson:

Our organization, the Northern Illinois Wine Growers, has more than 50 members, representing 27 wineries and commercial vineyards in northwest Illinois.

We are writing to indicate our support as an organization for the project entitled *Northern grapes: Integrating viticulture, winemaking, and marketing of new cold-hardy cultivars supporting new and growing rural wineries.*

We endorse the comprehensive approach to the key grape-growing, winemaking, and marketing issues our members face, and are impressed by the team of research and extension personnel that has been assembled. This project will give us access to a wide range of expertise, and will address key issues that were identified in the stakeholder meetings at (Vermont, Minn) last winter.

We look forward to being partners with you on this project and benefitting greatly from the research and education that will come out of it.

Sincerely,



Karin Strenski, Treasurer



PO Box 342
Nauvoo, IL 62354

December 17, 2010

Dr. Tim Martinson
Senior Extension Associate
Dept. of Horticulture
Cornell University
630 West North Street
Geneva NY 14456

Re: Support for SCRI Coordinated Agriculture Project entitled Northern Grapes: Integrating viticulture, winemaking, and marketing of new cold-hardy cultivars supporting new and growing rural wineries.

Dear Dr. Martinson:

Our organization, Scenic Rivers Grape & Wine Association has twenty five members, representing seven wineries and ten commercial vineyards in two states.

We are writing to indicate our support as an organization for the project entitled Northern Grapes: Integrating viticulture, winemaking, and marketing of new cold-hardy cultivars supporting new and growing rural wineries.

We endorse the comprehensive approach to the key grape-growing, winemaking, and marketing issues our members face, and are impressed by the team of research and extension personnel that has been assembled. This project will give us access to a wide range of expertise, and will address key issues that were identified in the stakeholder meetings at (Vermont, MN) last winter.

We look forward to being partners with you on this project and benefitting greatly from the research and education that will come out of it.

Sincerely,

A handwritten signature in cursive script, appearing to read "Kim Orth".

Scenic Rivers Grape & Wine Association Board of Directors

Kim Orth, President

Ray Pilkington, Vice-President

Becki Tucker, Treasurer

Anne Witt, Secretary



M F W G A

December 15, 2010

Dr. Tim Martinson
Senior Extension Associate
Dept. of Horticulture
Cornell University
630 West North Street
Geneva NY 14456

Re: Support for SCRI Coordinated Agriculture Project entitled *Northern grapes: Integrating viticulture, winemaking, and marketing of new cold-hardy cultivars supporting new and growing rural wineries.*

Dear Dr. Martinson:

On behalf of the twenty six members of the Massachusetts Farm Wineries & Growers Association, I am writing to indicate our support as an organization for the project entitled *Northern grapes: Integrating viticulture, winemaking, and marketing of new cold-hardy cultivars supporting new and growing rural wineries.*

We endorse the comprehensive approach to the key grape-growing, winemaking, and marketing issues our members face, and are impressed by the team of research and extension personnel that has been assembled. This project will give us access to a wide range of expertise, and will address key issues that were identified in the stakeholder meetings at (Vermont, MN) last winter.

The viticulture and enology of cold climate cultivars is a topic of great interest to our members. We look forward to being partners with you on this project. Our members will benefit greatly from the research and education that will come out of it.

Sincerely,

Kipton Kumler
MFWGA Chair

Massachusetts Farm Wineries & Growers Association, Inc.

P. O. Box 601

Lincoln, MA 01773

www.masswinery.com



STATE OF MICHIGAN
DEPARTMENT OF AGRICULTURE
LANSING

JENNIFER M. GRANHOLM
GOVERNOR

DON KOIVISTO
DIRECTOR

December 15, 2010

Dr. Tim Martinson
Senior Extension Associate
Dept. of Horticulture
Cornell University
630 West North Street
Geneva NY 14456

Re: Support for SCRI Coordinated Agriculture Project entitled *Northern grapes: Integrating viticulture, winemaking, and marketing of new cold-hardy cultivars supporting new and growing rural wineries.*

Dear Dr. Martinson:

The Michigan Grape and Wine Industry Council represents 79 commercial wineries and 120 wine grape growers with 2000 acres of wine grapes in Michigan.

We are writing to indicate our support as an organization for this project. We have participated in the information gathering for this project, conducted by the planning team over the past year. Many of the emerging wine growing regions of Michigan are very interested in the newer cold-hardy cultivars that are the subject of this proposal.

We are impressed by the team of research and extension personnel that has been assembled to prepare this project proposal and we endorse the comprehensive approach to the key grape-growing, winemaking, and marketing issues identified by the planning team. This project will give us access to a wide range of expertise, and will address key issues that were identified in the stakeholder meetings in Vermont and Minnesota last winter. The results of the project will provide critical information to members of the Michigan wine industry as they work to stay competitive in a rapidly advancing global wine industry.

We look forward to being partners with you on this project and benefitting greatly from the research and education that will come out of it.

Sincerely,

Linda Jones
Executive Director
Michigan Grape and Wine Industry
Council



Board of Directors

Thomas W. Martell, Pres.
Richard C. Mollin, Secy.
Robert P. Dubiel, Treas.
Ronald L. Barnes
Tamara Bredeson
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Larry Olson
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Bruce Smith
Nicholas Smith
John Thull
Mark Wedge
Lawrence Westerberg
Dr. James Luby – *ex officio*

*Serving the
grape and wine
industry since
1976*

Dr. Tim Martinson
Senior Extension Associate
Dept. of Horticulture
Cornell University
630 West North Street
Geneva NY 14456

Re: Support for SCRI Coordinated Agriculture Project entitled: Northern grapes: Integrating viticulture, winemaking, and marketing of new cold-hardy cultivars supporting new and growing rural wineries.

Dear Dr. Martinson:

The Minnesota Grape Growers Association formed in 1976 and is comprised of some seven hundred and fifty members throughout Minnesota, the Midwest, greater USA and the world. Members include nearly 100 wineries, over 500 vineyards of all sizes, hobbyists and associates, in some thirty five states. The MGGA is the largest cold climate viticulture association in the nation and our exclusive focus is the growing, wine making and marketing of northern grapes and wine.

The purpose of this letter is to express the enthusiastic support of our board of directors and membership for the project entitled: Northern grapes: Integrating viticulture, winemaking, and marketing of new cold-hardy cultivars supporting new and growing rural wineries.

We have witnessed a truly remarkable response by the wine consuming public throughout the Midwest to the many vineyards and wineries designed and built around the newly released northern grapes. The potential to develop this industry into a major agricultural economic engine for the Midwest is apparent. We are quite impressed with the comprehensive approach of this project to the key grape-growing, winemaking, and marketing issues our members face, and we are equally impressed with the team of research and extension personnel that has been assembled. This project will give us access to a wide range of expertise, and will address key issues that were identified in stakeholder meetings in Vermont and Minnesota last winter.

We look forward to being partners with you on this project and benefitting greatly from the research and education that will come out of it.

Sincerely,

Thomas W. Martell
President
Minnesota Grape Growers Association



Nebraska Winery and Grape
Growers Association

December 21, 2010

Dr. Tim Martinson
Senior Extension Associate
Dept. of Horticulture
Cornell University
630 West North Street
Geneva, NY 14456

Re: Support for SCRI Coordinated Agriculture Project entitled *Northern grapes: Integrating viticulture, winemaking, and marketing of new cold-hardy cultivars supporting new and growing rural wineries.*

Dear Dr. Martinson:

Our organization, the Nebraska Winery and Grape Grower Association has 160 members, representing 23 wineries and over 50 commercial vineyards in Nebraska.

We are writing to indicate our support as an organization for the project entitled Northern grapes: Integrating viticulture, winemaking, and marketing of new cold-hardy cultivars supporting new and growing rural wineries.

We endorse the comprehensive approach to the key grape-growing, winemaking, and marketing issues our members face, and are impressed by the team of research and extension personnel that has been assembled. This project will give us access to a wide range of expertise, and will address key issues that were identified in the stakeholder meetings at (Vermont, MN) last winter.

We look forward to being partners with you on this project and benefitting greatly from the research and education that will come out of it.

Sincerely,

Jason Hayes,
NWGGA Executive Director

P.O. Box 82081
Lincoln, NE 68501-2081
Jason@nebraskawines.com

New Hampshire Winery Association
C/o Jewell Towne Vineyards
65 Jewell Street
South Hampton, NH 03827



January 10, 2011

Dr. Tim Martinson
Senior Extension Associate
Dept. of Horticulture
Cornell University
630 West North Street
Geneva NY 14456

Re: Support for SCRI Coordinated Agriculture Project entitled *Northern grapes: Integrating viticulture, winemaking, and marketing of new cold-hardy cultivars supporting new and growing rural wineries.*

Dear Dr. Martinson:

Our organization, New Hampshire Winery Association has 60 members, representing 27 wineries and commercial vineyards in New Hampshire

We are writing to indicate our support as an organization for the project entitled *Northern grapes: Integrating viticulture, winemaking, and marketing of new cold-hardy cultivars supporting new and growing rural wineries.*

We endorse the comprehensive approach to the key grape-growing, winemaking, and marketing issues our members face, and are impressed by the team of research and extension personnel that has been assembled. This project will give us access to a wide range of expertise, and will address key issues that were identified in the stakeholder meetings at Vermont last winter.

We look forward to being partners with you on this project and benefiting greatly from the research and education that will come out of it.

Sincerely,

Peter D. Oldak

President, New Hampshire Winery Association



800 South Main Street, Suite 200, Canandaigua, NY 14424 • T 585-394-3620 • F 585 -394-3649 • www.newyorkwines.org

December 13, 2010

Tim Martinson
Cornell University
Dept Horticulture
630 West North St
Geneva, NY

Re: Support for SCRI Coordinated Agriculture Project entitled *Northern grapes: Integrating viticulture, winemaking, and marketing of new cold-hardy cultivars supporting new and growing rural wineries.*

Dear Dr. Martinson:

Our organization, the New York Wine & Grape Foundation, has 288 members, representing 139 wineries and 108 commercial vineyards throughout New York State, as well as 51 business associate members.

We are writing to indicate our support as an organization for the project entitled *Northern grapes: Integrating viticulture, winemaking, and marketing of new cold-hardy cultivars supporting new and growing rural wineries.*

We endorse the comprehensive approach to the key grape-growing, winemaking, and marketing issues our members face, and are impressed by the team of research and extension personnel that has been assembled. This project will give us access to a wide range of expertise, and will address key issues that were identified in the stakeholder meetings in Vermont last winter. The cold-hardy grape varieties have become increasingly important to New York growers and vintners as our industry has expanded to some new areas that are suitable only for these types of grapes.

We look forward to being partners with you on this project and benefitting greatly from the research and education that will come out of it.

Sincerely,

Jim Trezise
President, New York Wine & Grape Foundation



January 11, 2011

Dr. Tim Martinson
Senior Extension Associate
Dept. of Horticulture
Cornell University
630 West North Street
Geneva NY 14456

Re: Support for SCRI Coordinated Agriculture Project entitled *Northern grapes: Integrating viticulture, winemaking, and marketing of new cold-hardy cultivars supporting new and growing rural wineries.*

Dear Dr. Martinson:

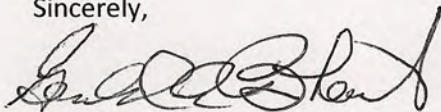
The Upper Hudson Valley Wine and Grape Association has 12 commercial members, representing 10 wineries and 7 commercial vineyards in the Saratoga – Capitol District area of New York State.

Our Association strongly supports moving forward with the project entitled: *Northern grapes: Integrating viticulture, winemaking, and marketing of new cold-hardy cultivars supporting new and growing rural wineries.*

We endorse this comprehensive approach to the key grape-growing, winemaking, and marketing issues our members face. You have assembled a well-qualified team of research and extension personnel to work on this important project. This project will give us access to a wide range of expertise, and will address key issues that our members and others identified in the stakeholder meetings held in Vermont, and Minnesota last winter.

We are excited about this project and look forward to being partners with you and benefitting greatly from the research and education that will come out of it.

Sincerely,



Gerald A Barnhart, Chairman
Upper Hudson Valley Wine and Grape Association
Victory View Vineyard
11975 State Route 40
Schaghticoke, NY 12154
518.461.7132

Gerryandmary@victoryviewvineyard.com

1-12-2011

Dr. Tim Martinson
Senior Extension Associate
Dept. of Horticulture
Cornell University
630 West North Street
Geneva NY 14456

Re: Support for SCRI Coordinated Agriculture Project entitled *Northern grapes: Integrating viticulture, winemaking, and marketing of new cold-hardy cultivars supporting new and growing rural wineries.*

Dear Dr. Martinson:

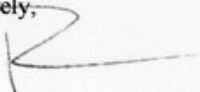
Our organization, Lake Champlain Wines has 39 members, representing 5 wineries and 12 commercial vineyards in Northeast New York State.

We are writing to indicate our support as an organization for the project entitled *Northern grapes: Integrating viticulture, winemaking, and marketing of new cold-hardy cultivars supporting new and growing rural wineries.*

We endorse the comprehensive approach to the key grape-growing, winemaking, and marketing issues our members face, and are impressed by the team of research and extension personnel that has been assembled. This project will give us access to a wide range of expertise, and will address key issues that were identified in the stakeholder meetings at Vermont last winter.

We look forward to being partners with you on this project and benefitting greatly from the research and education that will come out of it.

Sincerely,



Rob McDowell

Vice President

Lake Champlain Wines

NNYGGA
Northern New York Grape Growers Association

December 10, 2010
Dr. Tim Martinson
Senior Extension Associate
Dept. Of Horticulture
Cornell University
630 West North Street
Geneva NY 14456

BOARD OF DIRECTORS

Phil Randazzo, President
Dave Fralick, Vice President
Sue Maring, Secretary
Bill Sherman, Treasurer
Mike Bell
Peter Hludzinski
Craig Hosbach
Duane Smith
Nick Surdo
Tom Williams

Re: Support for SCRI Coordinated Agriculture Project entitled *Northern grapes: Integrating viticulture, winemaking, and marketing of new cold-hardy cultivars supporting new and growing rural wineries.*

Dear Dr. Martinson:

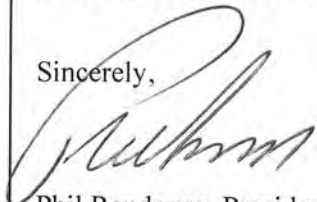
Our organization, the Northern New York Grape Growers Association has fifty members, representing 5 wineries and 40 commercial vineyards in the Thousand Islands region of NY.

We are writing to indicate our support as an organization for the project entitled *Northern grapes: Integrating viticulture, winemaking, and marketing of new cold-hardy cultivars supporting new and growing rural wineries.*

We endorse the comprehensive approach to the key grape-growing, winemaking, and marketing issues our members face, and are impressed by the team of research and extension personnel that has been assembled. This project will give us access to a wide range of expertise, and will address key issues that were identified in the stakeholder meetings at (Vermont, MN) last winter.

We look forward to being partners with you on this project and benefitting greatly from the research and education that will come out of it.

Sincerely,



Phil Randazzo, President
Northern New York Grape Growers
PO Box 497
Clayton, New York 13624
www.nnygrapegrowers.org

Pennsylvania Association of Winegrowers

99 Dietrich Valley Road

Kutztown, PA 19530

December 17, 2010

Dr. Tim Martinson
Senior Extension Associate
Dept. of Horticulture
Cornell University
630 West North Street
Geneva NY 14456

Re: Support for SCRI Coordinated Agriculture Project entitled *Northern grapes: Integrating viticulture, winemaking, and marketing of new cold-hardy cultivars supporting new and growing rural wineries.*

Dear Dr. Martinson:

For over 40 years the Pennsylvania Association of Winegrowers has represented the commercial wine grape growers in Pennsylvania. It provides educational opportunities to member vineyards through the wine grape program at Penn State, an annual summer vineyard walk around and field meetings. The organization currently has 84 members representing over 50 commercial vineyards.

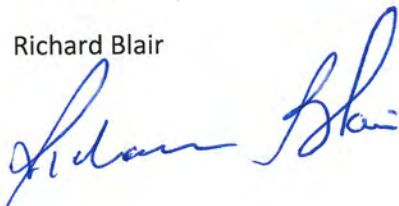
We are writing to indicate our support as an organization for the project entitled *Northern grapes: Integrating viticulture, winemaking, and marketing of new cold-hardy cultivars supporting new and growing rural wineries.*

Pennsylvania is a very diverse wine state with significant numbers of wineries and vineyards in cold areas. Cold climate viticulture technology and knowledge has opened up a whole new range for wine production giving rural areas in 3/4th of the state access to production. Yet we face many challenges in the vineyard and cellar. Additional research would help to solve many of the most pressing problems we confront each vintage. We endorse the comprehensive approach to the key grape-growing, winemaking, and marketing issues our members face, and are impressed by the team of research and extension personnel that has been assembled. This project will give us access to a wide range of expertise, and will address key issues that were identified in the stakeholder meetings at (Vermont, MN) last winter in which wine growers from Pennsylvania participated and offered their ideas and concerns.

We look forward to being partners with you on this project and benefitting greatly from the research and education that will come out of it.

Sincerely,

Richard Blair



Sugar Hollow Vineyards
104 Jayne Road
Tunkhannock, PA 18657

December 8, 2010

Dr. Tim Martinson
Senior Extension Associate
Dept. of Horticulture
Cornell University
630 West North Street
Geneva NY 14456

Re: *Project entitled Northern grapes: Integrating viticulture, winemaking, and marketing of new cold-hardy cultivars supporting new and growing rural wineries.*

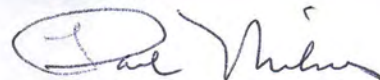
Dear Mr. Martinson:

I just finished reading the USDA Specialty Crops Research Initiative grant application project summary and wish to encourage the USDA's approval.

A number of vineyards and wineries in Pennsylvania are having success growing the cold weather varieties and making popular wines from the grapes. It is obvious to all of us involved in the northern Pennsylvania wine industry that communities want to support "local" growers and wineries. We also recognize that this can be a very temporary affair if we do not reliably produce a local product that people like and enjoy. We need to understand the potential of these grapes and how to use them.

This research will provide a vital link to our industry to help us select varieties that grow in our area, to help us produce quality wines that people want to buy and to show us how to market the wine effectively.

Sincerely,



Paul Milnes, Owner

Sugar Hollow Vineyards



Randall & Nita Sarvis, 29141 Holly Road, Pierre, South Dakota 57501

December 22, 2010

Dr. Tim Martinson
Senior Extension Associate
Dept. of Horticulture
Cornell University
630 West North Street
Geneva NY 14456

Re: Support for SCRI Coordinated Agriculture Project entitled *Northern grapes: Integrating viticulture, winemaking, and marketing of new cold-hardy cultivars supporting new and growing rural wineries.*

Dear Dr. Martinson:

Our organization, South Dakota Specialty Producers Association has 60 members, representing 13 wineries and 25 commercial vineyards in South Dakota

We are writing to indicate our support as an organization for the project entitled *Northern grapes: Integrating viticulture, winemaking, and marketing of new cold-hardy cultivars supporting new and growing rural wineries.*

We endorse the comprehensive approach to the key grape-growing, winemaking, and marketing issues our members face, and are impressed by the team of research and extension personnel that has been assembled. This project will give us access to a wide range of expertise, and will address key issues that were identified in the stakeholder meetings at (Vermont, MN) last winter.

We look forward to being partners with you on this project and benefitting greatly from the research and education that will come out of it.

Sincerely,

A handwritten signature in blue ink that reads "Randall J. Sarvis". The signature is written in a cursive, flowing style.

President, SDSPA

Phone: (605) 222-7625 / Website: www.chrisamarivineyards.com / Email: Randy@chrisamarivineyards.com



c/o Vermont Agency of Agriculture
116 State Street
Montpelier, VT 05620

December 13, 2010

Dr. Tim Martinson
Senior Extension Associate
Dept. of Horticulture
Cornell University
630 West North Street
Geneva NY 14456

Re: Support for SCRI Coordinated Agriculture Project entitled *Northern grapes: Integrating viticulture, winemaking, and marketing of new cold-hardy cultivars supporting new and growing rural wineries.*

Dear Dr. Martinson:

Our organization, Vermont Grape and Wine Council has 31 members, representing 27 wineries and an unknown number of commercial vineyards in Vermont.

We are writing to indicate our support as an organization for the project entitled *Northern grapes: Integrating viticulture, winemaking, and marketing of new cold-hardy cultivars supporting new and growing rural wineries.*

We endorse the comprehensive approach to the key grape-growing, winemaking, and marketing issues our members face, and are impressed by the team of research and extension personnel that has been assembled. This project will give us access to a wide range of expertise, and will address key issues that were identified in the stakeholder meetings at (Vermont, MN) last winter.

We look forward to being partners with you on this project and benefitting greatly from the research and education that will come out of it.

Sincerely,

A handwritten signature in black ink, appearing to read "Bob Livingstone". The signature is written in a cursive, flowing style.

Bob Livingstone. President. Vermont Grape and Wine Council

WISCONSIN
GRAPE GROWERS
ASSOCIATION



211 Canal Road,
Waterloo, WI 53594
www.wigrapes.org

Dr. Tim Martinson
Senior Extension Associate
Dept. of Horticulture
Cornell University
630 West North Street
Geneva NY 14456

Re: Support for SCRI Coordinated Agriculture Project entitled *Northern grapes: Integrating viticulture, winemaking, and marketing of new cold-hardy cultivars supporting new and growing rural wineries.*

Dear Dr. Martinson:

Our organization, the Wisconsin Grape Growers Association has 125 members vineyards located throughout the state of Wisconsin.

We are writing to indicate our support as an organization for the project entitled *Northern grapes: Integrating viticulture, winemaking, and marketing of new cold-hardy cultivars supporting new and growing rural wineries.*

Cold Climate Viticulture and Winemaking is positively affecting the economies and tourism of many local economies throughout the Midwest. In order to continue this positive development, a comprehensive approach to the key grape-growing, winemaking, and marketing issues our members face must be taken.

This project will give us access to a wide range of expertise, and will address key issues that were identified in the stakeholder meetings at (Vermont, MN) last winter.

We look forward to being partners with you on this project and benefiting greatly from the research and education that will come out of it.

Sincerely,

A handwritten signature in black ink that reads "Ryan Prellwitz". The signature is fluid and cursive.

Ryan Prellwitz
President
Wisconsin Grape Growers Association